W. Vallance, Manufacturing Confectioner, 13, Hanover Street, and 2, Hope Street, Edinburgh.—An industry for which the metropolis of Scotland has long been famous has been very ably represented for the last forty years in the establishments controlled by Mr. William Vallance. The business was established in the Hanover Street locality by the father of the present proprietor, also Mr. William Vallance, and the present premises have been occupied for over thirty years; these consist of a very handsome single shop, with refreshment room in the rear. The shop front window is superbly dressed with a rare show of all kinds of confections and presents, a most tempting display in all lines of the pastry cook's and sugar boiler's art, the latter mostly shown in large glass jars, while within there is great abundance to delight the eye and excite longing in the palate. The refreshment room is very nicely served, and in addition to the edibles the choicest temperance liquors are provided. The Hope Street branch, of which Mrs. Vallance takes superintendence, is similarly appointed and wellstocked. The most cursory glance at either establishment conveys the impression that the business is of the highest class of its order, and the Vallances, father and son, have enjoyed the patronage of the best families in the most aristocratic quarter of the city, ever since the elder made his start in the middle of the century. The assistant young ladies are most pleasant and polite, and in their courteous manners they add to the attractions of the concern; they have been several years in Mr. Vallance's employment, one in Hanover Street having completed sixteen years of service. Another employé in the Hanover Street shop has held her place at the counter over thirty years. Mr. Vallance is justly proud of such long connections, and they are honourable alike to employer and employed. Harmony, such as exists in Mr. Vallance's establishments, is too rare in these days of frequent war between capital and labour, but where it is found it is largely a factor towards the success in business in which he has shared so considerably.









108. The corner of Queensferry Street and Hope Street in the days when flower beds decorated the street. The double bow-front of the building which Aitken and Niven occupied till they moved to George Street was renovated in 1989.















































